



# Phu Nguyen-Van

[pnguyenvan@parisnanterre.fr](mailto:pnguyenvan@parisnanterre.fr)

**Tel.** 0140977124

## **Axe de recherche**

Transitions, Environnement, Énergie, Institutions, Territoires

## **Thème(s)**

Economie de l'environnement, de l'énergie et des ressources naturelles; Economie de l'agriculture; Economie du développement

**HAL:** [Lien](#)



## **Présentation**

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Je suis Directeur de Recherche au Centre National de la Recherche Scientifique (CNRS). Je suis actuellement affilié à [EconomiX](#) (unité mixte de recherche du CNRS et de l'Université Paris Nanterre). Je suis également membre du programme [IDGM+](#) du Labex (Clermont-Ferrand, France) et du réseau mondial "Environment for Development" ([EfD Vietnam](#)). I suis actuellement professeur invité (visiting professor) à [University of Management and Technology](#) (UMT), Ho Chi Minh City (Vietnam).

Mes domaines de recherche sont l'économétrie appliquée, l'économie de l'environnement, l'économie de l'agriculture, et l'économie du développement.

J'ai été attribué le prix [Guy Ourisson](#) en 2013 par le Cercle Gutenberg pour le meilleur jeune chercheur en Alsace et la [Médaille de Bronze](#) en 2015 par le CNRS pour le meilleur jeune chercheur en France.

Pages personnelles:

- Google site: <https://sites.google.com/view/nguyen-van/>

- RePec: <https://ideas.repec.org/e/pva24.html>

## Documents de travail

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**HAL:** [Lien](#)

**09/2025** - Hysteresis in Addictive Consumption Depends on Time Preferences  
Dimitri Dubois, Sophie Massin, Phu Nguyen-Van, Bruno Ventelou, Marc Willinger

**06/2025** - Dynamic relationship between global economic policy uncertainty, food prices and maritime transport: Evidence from the TVP-VAR-SV model  
Phu Nguyen-Van, Ling Sun, Wenjing Zhang

**02/2025** - Farmers' preferences toward organic certification scheme: Evidence from a discrete choice experiment in Northern Vietnam  
Kene Boun My, Quang-Huy Nguyen, Phu Nguyen-Van, Thi Kim Cuong Pham, Anne Stenger, Tuyen Tiet, Nguyen To-The

**02/2024** - Synergy in environmental compliance, innovation and export on SMEs' growth  
Phu Nguyen-Van, Tuyen Tiet, Quoc Tran-Nam

**09/2023** - Capital diversion in Vietnamese state-owned enterprises  
Ngoc Anh Nguyen, Phu Nguyen-Van

**09/2023** - Stated preferences outperform elicited preferences for predicting reported compliance with Covid-19 prophylactic measures  
Thierry Blayac, Dimitri Dubois, Sebastien Duchene, Phu Nguyen-Van, Bruno Ventelou, Marc Willinger

**06/2022** - Composite effects of human, natural and social capitals on sustainable food-crop farming in Sub-Saharan Africa  
Chinh Hoang-Duc, Tuan Nguyen-Anh, Phu Nguyen-Van, Tuyen Tiet, Nguyen To-The

**03/2022** - Nudging for lockdown: behavioural insights from an online experiment  
Thierry Blayac, Dimitri Dubois, Sebastien Duchene, Phu Nguyen-Van, Ismael Rafai, Bruno Ventelou, Marc Willinger

**11/2021** - Social incentive factors in interventions promoting sustainable behaviors: A meta-analysis  
Phu Nguyen-Van, Anne Stenger, Tuyen Tiet

**11/2021** - Designing acceptable anti-COVID-19 policies by taking into account individuals' preferences: evidence from a Discrete Choice Experiment  
Thierry Blayac, Dimitri Dubois, Sebastien Duchene, Phu Nguyen-Van, Bruno Ventelou, Marc Willinger

# Publications

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**HAL:** [Lien](#)

**2026** - Wenjing Zhang, Ling Sun, Phu Nguyen-Van. Dynamic relationship between global economic policy uncertainty, food prices and maritime transport: Evidence from the TVP-VAR-SV model. *Agribusiness*, In press, (10.1002/agr.70005). (hal-05137663)

<https://hal.science/hal-05137663v1>

**2025** - Sophie Massin, Phu Nguyen-Van, Dimitri Dubois, Marc Willinger, Bruno Ventelou. Hysteresis in addictive consumption depends on time preferences. *Theory and Decision*, 2025, (10.1007/s11238-025-10072-w). (hal-05373134)

<https://hal.science/hal-05373134v1>

**2025** - Tuan Nguyen-Anh, Phu Nguyen-Van, Nguyen To-The. Farmers' Preferences and Attitudes in Conversion to Organic Farming: A Lab-in-the-Field Experiment. 2025. (hal-05222204)

<https://hal.science/hal-05222204v1>

**2025** - Kene Boun My, Huy Nguyen-Quang, Phu Nguyen-Van, Thi Kim Cuong Pham, Anne Stenger, et al.. Farmers' preferences toward organic certification scheme: Evidence from a discrete choice experiment in Northern Vietnam. *World Development Sustainability*, 2025, 6, pp.100203. (10.1016/j.wds.2025.100203). (hal-05474235)

<https://hal.science/hal-05474235v1>

**2025** - Cuong Le Van, Thanh Tam Nguyen-Huu, Phu Nguyen-Van, Ngoc-Sang Pham. Đổi mới sáng tạo để thoát bẫy nghèo khó, bẫy thu nhập trung bình và bẫy tăng trưởng trung bình?. 2025. (hal-05158494)

<https://hal.science/hal-05158494v1>

**2025** - Quoc Tran-Nam, Phu Nguyen-Van, Tuyen Tiet. Synergy in environmental compliance, innovation and export on SMEs' growth. *Economics of Innovation and New Technology*, 2025, 34 (1), pp.138-162. (10.1080/10438599.2024.2315506). (hal-04441426)

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**2025** - Sophie Massin, Phu Nguyen-Van, Dimitri Dubois, Marc Willinger, Bruno Ventelou. Hysteresis in Addictive Consumption Depends on Time Preferences. 2025. (hal-05266721)

<https://hal.science/hal-05266721v1>

**2025** - Kene Boun My, Quang-Huy Nguyen, Phu Nguyen-Van, Thi Kim Cuong Pham, Anne Stenger, et al.. Farmers' preferences toward organic certification scheme: Evidence from a discrete choice experiment in Northern Vietnam. 2025. (hal-04931827)

<https://hal.science/hal-04931827v1>

**2024** - Nhat-Anh Nguyen, Phu Nguyen-Van, Anne Stenger. Rebound effects: the longer distance from social optima. Second international conference on "Action versus Inaction facing Climate Change" (AICC), Jun 2024, Strasbourg, France. (hal-04652687)

<https://hal.science/hal-04652687v1>

**2024** - Nhat-Anh Nguyen, Anne Stenger, Phu Nguyen-Van. Rebound effects in the era of energy transition. What Works Climate Solutions Summit, Jun 2024, Berlin, Germany. (hal-04652686)

<https://hal.science/hal-04652686v1>

**2024** - Marlène Guillon, Phu Nguyen-Van, Bruno Ventelou, Marc Willinger. Consumer impatience: A

key motive for Covid-19 vaccination. *Journal of Behavioral and Experimental Economics*, 2024, 110 (102190), (10.1016/j.socec.2024.102190). (hal-04516843)  
<https://hal.inrae.fr/hal-04516843v1>

2023 - Ismaël Rafaï, Thierry Blayac, Dimitri Dubois, Sébastien Duchêne, Phu Nguyen-Van, et al.. Stated preferences outperform elicited preferences for predicting reported compliance with Covid-19 prophylactic measures. *Journal of Behavioral and Experimental Economics*, 2023, 107, pp.102089. (10.1016/j.socec.2023.102089). (hal-04192470v2)  
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2023 - Cuong Le-Van, Ngoc-Anh Nguyen, Ngoc-Minh Nguyen, Phu Nguyen-Van. Capital diversion in Vietnamese state-owned enterprises. *Fulbright Review of Economics and Policy*, 2023, 3 (2), pp.221-229. (10.1108/FREP-05-2023-0019). (hal-04384629)  
<https://hal.science/hal-04384629v1>

2023 - Nhat-Anh Nguyen, Anne Stenger, Phu Nguyen-Van. Impacts of public policy on the rebound effect of green heating services. *Climate economics chair annual conference "Policies toward carbon neutrality in times of crisis"*, Oct 2023, Paris, France. (hal-04652683)  
<https://hal.science/hal-04652683v1>

2023 - Nhat-Anh Nguyen, Phu Nguyen-Van, Anne Stenger. Rebound effects: the longer distance from social optima. *Joint workshop between the Philipps University of Marburg, Université de Strasbourg and Toyo University*, Sep 2023, Marburg, Germany. (hal-04652682)  
<https://hal.science/hal-04652682v1>

2023 - Jean-Alain Heraud, Phu Nguyen-Van, Thi Kim Cuong Pham. Public services, environmental quality and subjective well-being in a European city: the case of Strasbourg metropolitan area. *Fulbright Review of Economics and Policy*, 2023, 3 (2), pp.87-110. (10.1108/FREP-05-2023-0017). (hal-04384531)  
<https://hal.science/hal-04384531v1>

2023 - Nhat-Anh Nguyen, Phu Nguyen-Van, Anne Stenger. Rebound effects: the longer distance from social optima. *The 12th Congress of the Asian Association of Environmental and Resource Economics (AAERE)*, Aug 2023, Tokyo, Japan. (hal-04652681)  
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<https://hal.science/hal-04652234v1>

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<https://hal.science/hal-03676395v1>

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<https://hal.science/hal-04228589v1>

2022 - Thierry Blayac, Dimitri Dubois, Sébastien Duchêne, Phu Nguyen-Van, Bruno Ventelou, et al.. What drives the acceptability of restrictive health policies: An experimental assessment of individual preferences for anti-COVID 19 strategies. *Economic Modelling*, 2022, 116, pp.106047. (10.1016/j.econmod.2022.106047). (hal-03866196)  
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2022 - Tuan Nguyen-Anh, Chinh Hoang-Duc, Tuyen Tiet, Phu Nguyen-Van, Nguyen To-The. Composite effects of human, natural and social capitals on sustainable food-crop farming in Sub-Saharan Africa. *Food Policy*, 2022, 113, pp.102284. (10.1016/j.foodpol.2022.102284). (hal-03927534)  
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<https://hal.science/hal-04652671v1>

2022 - Thierry Blayac, Dimitri Dubois, Sébastien Duchene, Phu Nguyen-Van, Ismaël Rafai, et al.. A behavioral economics approach for individual decisions in the face of COVID-19: Successes and disappointments. *Médecine/Sciences*, 2022, 38 (6-7), pp.594-599. (10.1051/medsci/2022077). (hal-03720284)  
<https://amu.hal.science/hal-03720284v1>

2022 - Thierry Blayac, Dimitri Dubois, Sébastien Duchêne, Phu Nguyen-Van, B Ventelou, et al.. Nudging for Lockdown. *Social Psychology*, 2022, 53 (3), pp.133-151. (10.1027/1864-9335/a000483). (hal-03629110)  
<https://hal.inrae.fr/hal-03629110v1>

2022 - Nadir Altinok, Phu Nguyen-Van. Smarter Teachers, Smarter Students? Some New Evidence from Sub-Saharan Africa. Cuong Le Van; Van Pham Hoang; Makoto Tawada. *International Trade, Economic Development, and the Vietnamese Economy*, Springer, pp.103-126, 2022, *New Frontiers in Regional Science: Asian Perspectives*, 978-981-19-0514-8. (10.1007/978-981-19-0515-5). (hal-03662320)  
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2022 - Tuan Nguyen-Anh, Chinh Hoang-Duc, Tuyen Tiet, Phu Nguyen-Van, Nguyen To-The. Composite effects of human, natural and social capitals on sustainable food-crop farming in Sub-Saharan Africa. 2022. (hal-04159802)  
<https://hal.science/hal-04159802v1>

2022 - Kene Boun My, Phu Nguyen-Van, Thi Kim Cuong Pham, Anne Stenger, Tuyen Tiet, et al.. Drivers of organic farming: Lab-in-the-field evidence of the role of social comparison and information nudge in networks in Vietnam. *Ecological Economics*, 2022, 196, pp.107401. (10.1016/j.ecolecon.2022.107401). (hal-03781161)  
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2022 - Phu Nguyen-Van, Thierry Blayac, Dimitri Dubois, Sebastien Duchene, Ismael Rafai, et al.. Nudging for lockdown: behavioural insights from an online experiment. 2022. (hal-04159813)  
<https://hal.science/hal-04159813v1>

- 2022 - Nhat-Anh Nguyen, Anne Stenger-Letheux, Phu Nguyen-Van. Facteurs comportementaux, adoption des technologies basées sur les énergies renouvelables et effet rebond : application aux technologies de chauffage pour les particuliers. Séminaire annuel de restitution de l'Observatoire Hommes-Milieus Fessenheim, 2022, Strasbourg, France. (hal-04638555)  
<https://hal.science/hal-04638555v1>
- 2021 - Émilien Veron, van Phu Nguyen, Anne Stenger. Les freins au développement de l'agriculture biologique dans l'Eurométropole de Strasbourg. 2021, pp.1-5. (hal-03703426)  
<https://hal.science/hal-03703426v1>
- 2021 - Phu Nguyen-Van, Anne Stenger, Tuyen Tiet. Social incentive factors in interventions promoting sustainable behaviors. PLoS ONE, 2021, 16 (12), 27 p. (10.1371/journal.pone.0260932). (hal-03472060)  
<https://hal.science/hal-03472060v1>
- 2021 - Laté Ayao Lawson, Phu Nguyen-Van. Institutions and Geography. Energy Journal, 2021, 42 (2), pp.223-252. (10.5547/01956574.42.2.llaw). (hal-03098071)  
<https://hal.science/hal-03098071v1>
- 2021 - Phu Nguyen-Van, Thierry Blayac, Dimitri Dubois, Sebastien Duchene, Marc Willinger, et al.. Designing acceptable anti-COVID-19 policies by taking into account individuals' preferences: evidence from a Discrete Choice Experiment. 2021. (hal-04159727)  
<https://hal.science/hal-04159727v1>
- 2021 - Phu Nguyen-Van, Isabelle Terraz. When union's activity matter. Applied Economics, 2021, 53 (21), pp.2433-2446. (10.1080/00036846.2020.1861207). (hal-03098123)  
<https://hal.science/hal-03098123v1>
- 2021 - Phu Nguyen-Van, Anne Stenger, Tuyen Tiet. Social incentive factors in interventions promoting sustainable behaviors: A meta-analysis. 2021. (hal-04159725)  
<https://hal.science/hal-04159725v1>
- 2021 - Thierry Blayac, Dimitri Dubois, Sebastien Duchene, Phu Nguyen-Van, Bruno Ventelou, et al.. Population preferences for inclusive COVID-19 policy responses. The Lancet Public Health, 2021, 6. (hal-03663993)  
<https://hal.science/hal-03663993v1>
- 2021 - Thierry Blayac, Dimitri Dubois, Sébastien Duchêne, Phu Nguyen-Van, Bruno Ventelou, et al.. Population preferences for inclusive COVID-19 policy responses. The Lancet Public Health, 2021, 6 (1), pp.e9. (10.1016/S2468-2667(20)30285-1). (hal-03047336)  
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- 2020 - Thierry Blayac, Bruno Ventelou, Dimitri Dubois, Marc Willinger, Phu Nguyen-Van, et al.. Quelles mesures sanitaires les Français sont-ils prêts à accepter ?. The Conversation France, 2020, pp.5. (hal-04974495)  
<https://hal.inrae.fr/hal-04974495v1>
- 2020 - Laté Ayao Lawson, Roberto Martino, Phu Nguyen-Van. Environmental convergence and environmental Kuznets curve : A unified empirical framework. Ecological Modelling, 2020, 437, 32 p. (10.1016/j.ecolmodel.2020.109289). (hal-03098130)  
<https://hal.science/hal-03098130v1>
- 2020 - Laté Ayao Lawson, Phu Nguyen-Van. Is there a peaceful cohabitation between human and natural habitats ? Assessing global patterns of species loss. Global Ecology and Conservation, 2020, 23, pp.e01043. (10.1016/j.gecco.2020.e01043). (hal-03098062)

<https://hal.science/hal-03098062v1>

2020 - Nicolas Lampach, Phu Nguyen-Van, Nguyen To-The. Robustness analysis of organic technology adoption : evidence from Northern Vietnamese tea production. *European Review of Agricultural Economics*, 2020, 47 (2), pp.529-557. (10.1093/erae/jbz018). (hal-02533604)  
<https://hal.univ-lorraine.fr/hal-02533604v1>

2020 - Dimitri Dubois, Stefano Farolfi, van Phu Nguyen, Juliette Rouchier. Contrasting effects of information sharing on common-pool resource extraction behavior : experimental findings. *PLoS ONE*, 2020, 15 (10), pp.20. (10.1371/journal.pone.0240212). (hal-02951931)  
<https://hal.science/hal-02951931v1>

2019 - Benoît Dicharry, Phu Nguyen-Van, Thi Kim Cuong Pham. "The winner takes it all" or a story of the optimal allocation of the European Cohesion Fund. *European Journal of Political Economy*, 2019, 59, pp.385-399. (10.1016/j.ejpoleco.2019.05.003). (hal-02514874)  
<https://hal.univ-lorraine.fr/hal-02514874v1>

2019 - Phu Nguyen-Van, Thi Kim Cuong Pham, Duc-Anh Le. Productivity and public expenditure : a structural estimation for Vietnam's provinces. *Asia-Pacific Journal of Regional Science*, 2019, 3 (1), pp.95-120. (10.1007/s41685-018-0085-1). (hal-02481650)  
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<https://hal.science/hal-03999886v1>

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2019 - Thi Kim Cuong Pham, Phu Nguyen-Van, Thanh Tam Nguyen-Huu, Thi Anh-Dao Tran, Noukignon Kone. Subjective well-being and social comparison : a comparative study on rural Thailand and Vietnam. *Revue d'économie politique*, 2019, 129 (6), pp.993-1029. (10.3917/redp.296.0993). (hal-02456599)  
<https://normandie-univ.hal.science/hal-02456599v1>

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2018 - Patrick Guillaumont, Phu Nguyen-Van, Thi Kim Cuong Pham, Laurent Wagner. Equal opportunity and poverty reduction : how aid should be allocated?. 2018. (hal-01907483)  
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<https://hal.inrae.fr/hal-04564607v1>

2017 - Manos Antoninis, Nadir Altinok, Phu Nguyen-Van. Smarter Teachers, Smarter Pupils ? Some New Evidence from Sub-Saharan Africa. 2017. (halshs-01671709)

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2017 - Phu Nguyen-Van, Thi Kim Cuong Pham. Croissance économique et taille du secteur public. Bulletin de l'Observatoire des politiques économiques en Europe, 2017, 36 (4), pp.21-24. (hal-03999890)  
<https://hal.science/hal-03999890v1>

2017 - Phu Nguyen-Van, Cyrielle Poiraud, Nguyen To-The. Modeling farmers' decisions on tea varieties in Vietnam: a multinomial logit analysis. Agricultural Economics, 2017, 48 (3), pp.291-299. (10.1111/agec.12334). (hal-02166836)  
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2016 - Phu Nguyen-Van, Nguyen To-The. Technical efficiency and agricultural policy: evidence from the tea production in Vietnam. Review of Agricultural, Food and Environmental Studies, 2016, 97 (3), pp.173-184. (10.1007/s41130-016-0026-1). (hal-03114742)  
<https://hal.science/hal-03114742v1>

2016 - Manh Hung Nguyen, Van Phu Nguyen. Optimal endogenous growth with natural resources: Theory and evidence. Macroeconomic Dynamics, 2016, 20 (8), pp.2173-2209. (10.1017/S1365100515000061). (hal-01540987)  
<https://hal.science/hal-01540987v1>

2016 - Florian Grosset, Phu Nguyen-Van. Consommation d'énergie et croissance économique en Afrique subsaharienne. Mondes en Développement, 2016, 176 (4), pp.25 - 42. (10.3917/med.176.0025). (hal-01725253)  
<https://hal.univ-lorraine.fr/hal-01725253v1>

2016 - Théophile Azomahou, Micheline Goedhuys, Phu Nguyen-Van. A Structural Nonparametric Reappraisal of the co2 Emissions–Income Relationship. Revue Economique, 2016, 67 (1), pp.167-174. (10.3917/reco.pr2.0061). (hal-01722964)  
<https://hal.univ-lorraine.fr/hal-01722964v1>

2016 - Bertrand Koebel, Anne-Laure Levet, Phu Nguyen-Van, Indradev Purohoo, Ludovic Guinard. Productivity, resource endowment and trade performance of the wood product sector. Journal of Forest Economics, 2016, 22, pp.24 - 35. (10.1016/j.jfe.2015.10.004). (hal-01723205)  
<https://hal.univ-lorraine.fr/hal-01723205v1>

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<https://hal.science/hal-01300195v1>

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pp.45-59. (hal-01741093)

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2015 - Caroline Mothe, Thu Nguyen Nguyen Thi, Phu Nguyen-Van. Complementarities in organizational innovation practices: evidence from French industrial firms Complementarities in organizational innovation practices: evidence from French industrial firms. Economics of Innovation and New Technology, 2015, 24 (6), pp.569-595. (10.1080/10438599.2014.949416). (hal-01293802)  
<https://hal.univ-grenoble-alpes.fr/hal-01293802v1>

2014 - Phu Nguyen-Van, The Nguyen To. Agricultural extension and technical efficiency of tea production in northeastern Vietnam. 2014. (hal-01725580)  
<https://hal.univ-lorraine.fr/hal-01725580v1>

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<https://hal.univ-lorraine.fr/hal-01748558v1>

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<https://hal.inrae.fr/hal-02804774v1>

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