

# The marginal cost of justice: A theory of optimal use of alternative criminal procedures

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## Abstract

Criminal cases can be adjudicated via court trials or alternative criminal procedures, such as penal order and plea bargaining. We develop a model of optimal allocation of cases across these alternatives. The model predicts that the evidence standards—and thus the number of wrongful convictions and wrongful acquittals—fundamentally depend upon the cost structure of the criminal process as well as on the budget resources allocated to the criminal justice system. We call this phenomenon the marginal cost of justice. Our model offers explanations why the scope of plea bargaining in the United States has been traditionally broader than the scope of alternative procedures in Europe and why their use in Europe has recently expanded.

JEL classification: K14, K41, K42.

Keywords: Criminal procedure, law enforcement, legal process.

## 1 Introduction

### 1.1 Motivation

Criminal justice has two goals: acquittal of the innocent and conviction of the guilty—in that order. However, the difficulty of finding out who is innocent and who is guilty varies across cases: evidence may be fuzzy and costly to obtain; if this wasn't the case, courts would need not exist. Courts have emerged as a prime mechanism through which societies strive to solve

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the problem of criminal justice and to avoid the two possible errors: convicting the innocent and releasing the guilty.

At the same time, resources are constrained and trials are a very costly way to make decisions. Constraints result in compromises. In particular, not every case is adjudicated by a court. At one extreme, cases are dropped by state attorneys if the evidence is weak. At the other extreme, strong cases, but typically minor offenses, are decided through alternative, less-than-trial procedures. The police, for instance, usually has the authority to issue a parking ticket and unless the driver appeals, this decision is enforceable. Although the police cannot adjudicate more serious offenses, it typically has the authority to drop the case if the evidence is weak. Lesser offenses carrying jail sentence can sometimes be decided through accelerated or simplified procedures that are common in Europe. In the United States, most crimes are resolved via plea bargain and they never reach the trial.

## **1.2 Institutional background**

The economic analysis of criminal procedure has focused predominantly on plea bargaining in its U.S. institutional setting. However, most European countries also use alternatives to the standard trial. Although the institutional details vary by country, below we summarize their key common features and give examples of countries in which they are used.<sup>1</sup>

- Penal order (e.g., Germany, the Netherlands, Sweden, Czech Republic) The judge, upon reviewing the prosecution, may issue a penal order, in which the defendant is convicted and the sentence is set. The defendant may appeal the penal order, in which case the case reverts to trial. Only a limited range of sanctions can be imposed through the penal order (monetary fine, parole, suspension of the driving license, etc.); prison sentences can be imposed only in some countries and if so, under certain conditions and up to a relatively short length.
- Accelerated/simplified proceedings (e.g., Great Britain, Spain, the Netherlands, Czech Republic, Slovakia). Their purpose is to resolve evidentially simple cases quickly and

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<sup>1</sup>The description is based on Zeman et al. (2013), p. 14-38.

with less paperwork than in a standard trial. The formal requirements for the justification of the prosecution and the judicial verdict are simpler, some of the steps involving the presentation of evidence may be skipped, the case is adjudicated by a single judge (e.g., the so-called police judge in the Netherlands), and the law may set deadlines. The accelerated/simplified proceedings are restricted to less severe crimes and to cases where the evidence is sufficiently clear (e.g., the offender was arrested on the crime scene).

- Plea bargaining (e.g., Poland, Slovakia).
- Procedures combining the above features. For example, France's *la comparution sur reconnaissance préalable de culpabilité* has the essential feature of plea bargaining (the defendant's consent) but with a more active judicial involvement. Or the Netherland's *transactie*, in which the defendant can pay the proposed fine and thus avoid further prosecution, though the payment of the fine does not imply confession.

The alternative procedures proliferated throughout Europe in the last two decades. The penal order, a traditionally German concept, has been adopted by the Czech Republic in 1993, by France in 2002, and by the Netherlands in 2008. Accelerated proceedings were adopted by Spain in 1988 and further extended in 2002, by the Czech Republic and by Slovakia in 2002. Plea bargaining-style procedures were adopted by Poland in 2003, by France in 2004, and by Slovakia in 2005.

These alternative criminal procedures share the same underlying economic logic. They are cheaper than the conventional trials. They require far less time input on behalf of the judges, prosecutors, defendants, and their attorneys. They have positive costs, however: Negotiating the guilty plea or issuing the penal order is more time consuming for the prosecutor and the judge than dropping the charges altogether. They lead to a conviction of the defendant with a probability one or close to one, far higher than the probability of conviction at trial. They generally require a lower amount of evidence and examination of the evidence by the judge. Our model captures this common economic logic while intentionally abstracting from the finer institutional differences between alternative procedures and countries.

### 1.3 Contribution of this paper

We develop a general theory of criminal process in order to understand the allocation of cases across alternative procedures. The normative model represents the prosecutors and judges as one benevolent agent labelled as “adjudicator”. The adjudicator has a population of cases to be decided. Her objective is to minimize the sum of the cost of wrongful convictions, wrongful acquittals and the criminal justice process itself. The total costs of the criminal justice process itself are limited by the resource constraint. The available choices are to drop the case, convict the defendant through the administrative procedure (without trial) based on the available evidence, or conduct a costly trial in which more evidence will be available. The cases differ by offense severity (high or low) and by the strength of the available evidence  $\theta$ . We derive the optimal decision rule. It consists of thresholds of evidence  $p_T$  and  $p_C$  such that cases with evidence below  $p_T$  are dropped, with evidence between  $p_T$  and  $p_C$  are decided at trial and with evidence above  $p_C$  are convicted without trial. We investigate how the optimal rule depends on the offense severity, cost of trial, the distribution of the evidence in the entire population of cases, and the resource constraint.

The model yields some intuitive and some surprising results. More severe offenses require higher standard of evidence for conviction without trial and lower standard for dropping the cases; hence trials are more prevalent among more severe offenses. However, it is always optimal to allow the conviction without trial even for the most severe crimes. A tightening of the resource constraint reduces the fraction of trials and increases the total costs of errors. The model explicitly states the “marginal cost of justice”: it is equal to the marginal cost of wrongful convictions and acquittals due to reducing the criminal procedure budget by one dollar. A change in any parameter affects the optimal thresholds  $p_T$  and  $p_C$  for both levels of offense severity through its effect on the resource constraint.

The model can explain, for example, why plea bargaining in the United States is used even for the most severe offenses while the alternative procedures in Europe are generally restricted to less severe offenses. It also offers explanations for the proliferation of simplified, alternative criminal procedures in Europe in recent decades. One explanation is that more binding

resource constraints forced the adoption of cheaper alternatives. The other, perhaps paradoxical explanation, is that the alternative procedures were adopted for low-severity crimes because the societies became *more* concerned with the cost of wrongful convictions and wrongful acquittals.

This paper makes a contribution to several strands of the literature. First, it develops more precisely the classical Law and Economics view of plea bargaining. The early literature (Easterbrook 1983, Friedman 2000, ch. 4) has postulated the “resource releasing” argument in its defense. Resolving cases through plea bargaining (a low-cost procedure) releases resources that the prosecutor can allocate into prosecuting the difficult cases more vigorously. The probability of conviction is higher as a consequence. The “resource releasing” argument, while inherently plausible, has not been explicitly modeled so far. We provide a formal model. It yields additional subtle predictions, such as that allowing plea bargaining (or any other alternative procedure) for low-severity cases also reduces the fraction of high-severity cases that are dropped and reduces the total sum of the cost of errors, despite an increase in the cost of errors for the subset of cases that are resolved through plea bargaining. More importantly, we generalize the “resource-releasing” hypothesis to a wider range of alternative procedures and highlight their common equilibrium effects.

Second, this paper builds upon the literature on the optimal standard of conviction (Andreoni 1991, Domn ch and Puchades 2014, Lando 2009, Rizzolli and Saraceno 2011). In these papers, the adjudicator who issues the verdict compares the expected costs of errors and other social costs of each decision, and the standard of conviction is determined endogenously as a function of the characteristics of a particular case. Most closely to our question of interest, Dom nech and Puchades’ (2014) model the choice after arrest, where the available option is to drop the case or proceed to a costly trial, in which precise evidence will become available. We add the alternative procedure into this framework - that is, the possibility to convict the defendant at low cost without trial, and derive the standards for such conviction. We show that the standard depends also on the distribution of case characteristics in the entire population of cases and on the available resources.

Last, several authors modeled the plea bargaining as a game between the game and the prosecutor (Grossman and Katz 1983, Miceli and Adelstein 2001, Mongrain and Roberts 2009,

Reinganum 1988). The general tendency in these models is that the factually guilty defendants are far more likely to accept the plea bargain than the factually innocent (some models predict perfect sorting). In a sense, the plea bargaining generates an additional signal of evidence of guilt. Our model provides a simple normative standard as to which cases should be resolved through plea bargaining while not explicitly modelling the plea bargaining tactics. And, given that plea bargaining is available as the main alternative to trial, the model explains why more severe can be resolved through plea bargaining while the other (European) alternatives may optimally be restricted to less severe offenses.

## 2 Model assumptions

A benevolent adjudicator is tasked with deciding criminal cases. Her is to minimize the social costs of the criminal process. The social costs are composed of the social costs of wrongful acquittals,  $w_a$ , which includes costs of weaker deterrence and non-incapacitation, the social costs of wrongful convictions,  $w_c$ , which includes the costs born by the unjustly convicted person and the cost to society of letting the true offender loose, and the costs of the decision-making process. Most plausibly the cost of wrongful conviction exceed the cost of wrongful acquittal,  $w_c > w_a$ .<sup>2</sup> However, the results do not qualitatively hinge on this assumption, therefore we do not explicitly impose it. There are three ways in which the adjudicator processes a case: (i) it can be dropped, with zero cost, (ii) it can result in a conviction without a trial, which costs  $c_C$ , or (iii) it can be passed to a court, which costs  $c_T$ . We assume  $c_T > c_C > 0$ . Intuitively, for a policeman tasked to give out parking tickets, for example, the cost of passing an opportunity to issue a ticket is zero, whereas issuing a ticket costs the effort of actually writing the ticket and collecting the documentation for that particular offense. Negotiating a plea bargain takes more time than unilaterally dropping the charges.

Initially, there is an uncertainty about the guilt of the defendant, that is the available evidence is imperfect. Let  $p$  denote the probability about defendants guilt, which the adjudicator infers

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<sup>2</sup>The assumption that  $w_c > w_a$  is common to many models of criminal procedure and dates back to Andreoni (1991). Rizzolli and Saraceno (2011) show that the costs of wrongul convictions are indeed greater than the costs of wrongful acquittales through their assymmetric effects on deterrence and the cost of punishment.

from the evidence available to her.<sup>3</sup>

New evidence, more informative of factual guilt or innocence, is revealed at trial. For simplicity we assume that the truth is revealed at trial and the case gets decided correctly, implying that there are no social costs associated with trial except  $c_T$ . This assumption makes the presentation of our model more lucid without affecting the qualitative results.

### 3 Benchmark model—unconstrained optimum with one offense type

#### 3.1 Optimal decision rule

For expositional clarity, we first show the key tradeoffs in a simplified benchmark model. For now we assume that the adjudicator is not constrained by the budget. Rather, the budget is endogenously determined as the minimum cost of adjudicating the cases that is necessary to reach the cost-minimizing solution. This will allow us to ascertain the conditions under which the social optimum obtains. To simplify the exposition further, there is only one offense type with costs of wrongful acquittal and conviction  $w_a$  and  $w_c$ .

The adjudicator observes the signal of guilt  $p$  for each defendant and decides whether to drop the charges, convict the defendant without trial at low cost, or to conduct a costly trial at which

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<sup>3</sup>We denote  $p$  the probability that the defendant is guilty, given the strength of the evidence  $\theta$  against the defendant,  $p(\cdot) \in [0, 1], p(\cdot)' > 0$ . As a result, dropping a case produces costs of wrongful acquittal, with probability  $p(\cdot)$ , and convicting the defendant without a trial carries a risk of wrongful conviction, with probability  $1 - p(\cdot)$ . The evidence  $\theta$  is informative: the factually guilty defendants are more likely to have higher values of  $\theta$  than the factually innocent. Formally, we adopt the probabilistic deduction structure (Sanchirico 2012). In the population of arrested defendants, the probability that a randomly selected defendant is guilty is  $p(G)$ . Each defendant draws a signal of evidence  $\theta$ , and for simplicity,  $\theta \in [0, 1]$ . The distribution of evidence for the guilty  $F^G(\theta)$  first-order stochastically dominates the distribution for the innocent  $F^I(\theta)$ , which is a technical definition of an informativeness of the signal.<sup>4</sup> The distribution of evidence in the entire population of defendants is the pooled distribution of the two distributions:  $F(\theta) = p(G) F^G(\theta) + (1 - p(G)) F^I(\theta)$ .

The adjudicator knows  $p(G)$  and the distribution functions  $F^G(\theta)$  and  $F^I(\theta)$ . She infers the probability of factual guilt from the evidence, as implied by the Bayes' rule

$$p = \frac{l(\theta) p(G)}{l(\theta) p(G) + (1 - p(G))}$$

where  $l(\theta) = f^G(\theta)/f^I(\theta)$  is the relative density of observing  $\theta$  for a guilty person and an innocent person, and is increasing in  $\theta$ . It is a useful summary indicator of informativeness of  $\theta$ .

the true guilt or innocence will be ascertained. Given the inferred probability of guilt  $p$ , the expected social cost of each decision are:

- Drop the charges:  $SC_D = pw_a$ . The probability that the released defendant is in fact guilty times the cost of wrongful acquittal.
- Trial:  $SC_T = c_T$ . The cost of trial itself but no costs of errors.
- Convict without trial:  $SC_C = [1 - p]w_c + c_C$ . The probability that the convicted defendant is in fact innocent times the cost of wrongful conviction plus the procedural cost of conviction without the trial.

Seeing this trade-off, an unconstrained then adjudicator simply chooses the decision with the lowest social cost. Unlike in the full model of subsection 4 she does not need to take into account the cost consequences of her decisions in the other cases.

The cost of trial  $c_T$  are assumed to be independent of the inferred probability of guilt. The cost of dropping the case rise linearly in  $p$  from zero to  $w_a$  and we assume they cross the  $c_T$  line at a sufficiently high probability.<sup>5</sup> The cost of convicting without trial decline linearly from the level of  $w_c + c_C$  when the inferred probability of guilt is zero to  $c_C$  when the convicted defendant is certain to be guilty. Because by assumption  $c_C < c_T$ , the cost of convicting without trial must cross the  $c_T$  line.<sup>6</sup>

The adjudicator thus follows a simple optimal choice rule: If the signal of guilt is weak enough, the case is dropped. If the signal exceeds a critical level  $p_T^*$ , the case goes to trial: the probability of guilt is high enough to justify the cost of conducting the trial and revealing the true guilt. However, if the signal of guilt exceeds the critical level  $p_C^*$ , the social cost is minimized if the defendant is convicted without trial. The certainty of convicting the guilty person is high enough to be worth the cost saving associated with the simpler alternative procedure. Formally,

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<sup>5</sup>This assumption is necessary to guarantee the existence of a trial. If the offense is trivial enough, it may still be cheaper from the social point of view to release the defendant than to conduct a costly trial.

<sup>6</sup>Similarly, we assume that  $w_c + c_C > c_T$  such that it is socially cheaper to conduct a trial than to convict without trial even the defendants with a very weak signal of guilt.

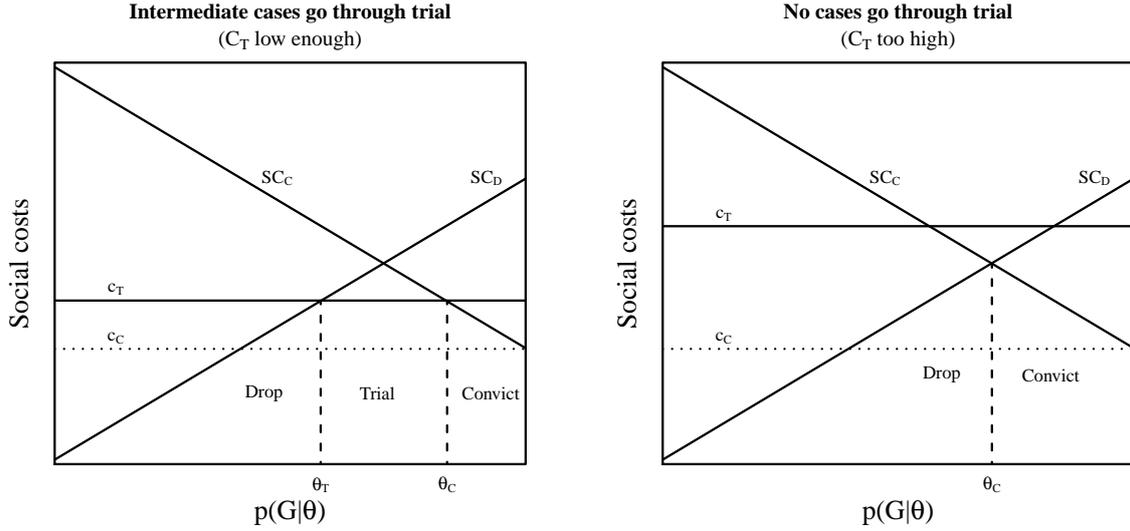


Figure 1: The optimal allocation of cases across available criminal procedures and the evidence standard for dropping the case and conviction without trial depend upon the cost of trial.

the critical levels  $p_T^*$  and  $p_C^*$  are given by

$$p_T^* w_a = c_T \quad \text{and} \quad (1)$$

$$(1 - p_C^*) w_c + c_C = c_T.$$

The choice rule as a function of the inferred probability of guilt under two scenarios is depicted in Figure 1. In the left panel it can be seen, that the evidence threshold at which the social cost of dropping the case are equal to the cost of pursuing the trial,  $p_T$ , as well as the threshold where the social cost of conviction without trial is equal to the cost of trial,  $p_C$ , depend on the cost of trial. This implies, that the cost of trial essentially determines the optimal standards of evidence for dropping a case or convicting without a trial. This point can be further illustrated in a specific set up when all defendants are either acquitted by the adjudicator or convicted, without any case being heard by the court. This situation is shown in the right panel of Figure 1. Intuitively, this result often obtains for small offenses, such as double parking, that are best dealt with administratively.

The observed allocation of cases across the three choices depends on only of the parameters in equation 1 but also on the distribution of the signal  $p$  in the population of cases. For example,  $p_C^*$  may be high, but if the signals are highly informative, the distribution of  $p$  would be highly

bimodal. A large fraction of defendants would then be convicted without trial or dropped.

## 3.2 Implications

Notwithstanding its simplicity, the benchmark model yields several insights, which may help in explaining the empirically observed common structure of the real-world criminal justice systems, which we summarize in the following points:

- If trials were costless, every case would be adjudicated at trial. The very reason why charges are frequently dropped or why the simpler procedures are used at all is that trials are costly. Otherwise more precise verdicts would be reached by giving every case a hearing before trial.
- As the offense severity increases, a higher fraction of defendants is adjudicated at trial and a smaller fraction of defendants is either dropped or convicted without trial. This is apparent from equation (1) and is illustrated in Figure 2. Greater severity of the offense is manifested in this model by higher values of  $w_a$  and  $w_c$ . Since  $p$  is increasing in evidence, an increase in  $w_a$  or  $w_c$  causes a reduction in  $p_T^*$  (fewer cases are dropped) and an increase in  $p_C^*$  (fewer cases are convicted without trial). This prediction helps explain why the alternative procedures in the European countries are typically restricted to less severe offenses by law. Similarly, the fraction of defendants accepting the guilty plea (i.e., convicted without trial) is lower in murder cases than in less severe cases.<sup>7</sup>
- As the signals become more informative (the guilty are systematically more likely to draw high signals and vice versa), the fraction of cases that are dropped or convicted without trial increases.
- A decrease in the cost of conviction without trial increases the fraction of defendants convicted without trial, reduces the fraction of defendants at trial, and does not affect the fraction of defendants whose charges are dropped. As a consequence, the overall probability of conviction increases because the marginal defendants who were previously convicted at

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<sup>7</sup>Source: Authors' own calculation based on State Court Processing Statistic.

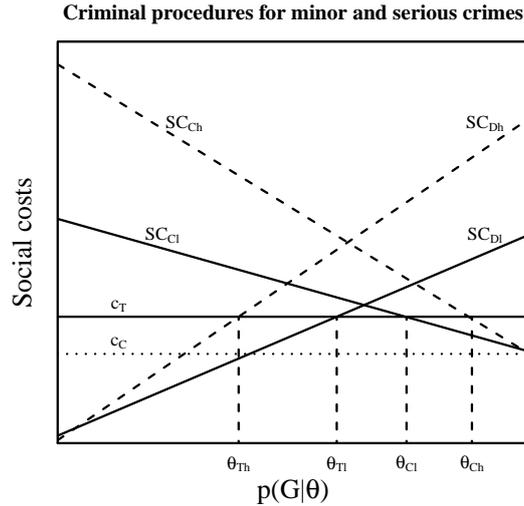


Figure 2: The optimal allocation of cases across available criminal procedures and the evidence standards for dropping the case and conviction without trial depend upon crime severity.

trial with probability less than one are now convicted without trial with certainty. However, the probability of conviction at trial decreases, because the marginal trial cases have the highest probability of conviction at trial.

#### 4 Full model—constrained optimum with two offense types

The social cost in this model include two types of costs: The costs of erroneous decisions are borne by the defendants and the society at large. The cost of the criminal procedure  $c_T$  and  $c_C$  (times the number of cases adjudicated through either procedure) are borne by the adjudicator herself. The real-world adjudicators (judges, prosecutors) rarely live in the luxury of being able to reach the cost-minimizing decision in each case, knowing that they will be provided whatever budget is needed to cover the resulting cost of procedure. Rather, a resource constraint is the daily fact of life of law enforcers. The police, prosecutors and judges face—at least in the short run—a fixed amount of time and money and have to choose how to allocate these scarce resources across the entire portfolio of cases. The importance of the resource constraint has been recognized in several models of prosecutor choices and plea bargaining (Landes 1971, Mongrain and Roberts 2009).

Our main model investigates the optimal use of the alternative criminal procedures under the

resource constraint. The operating assumption is that the budget available to the adjudicator is smaller than what would be implied by the unconstrained optimum. The constraint implies that the adjudicator has to economize on the use of the costly procedures (most importantly, the trials).

To capture the key trade-offs, we further assume that there are two types of offenses, high-severity and low-severity crimes, with the cost of wrongful acquittal and conviction satisfying  $w_{al} < w_{ah}$ ,  $w_{cl} < w_{ch}$ . The two types have equal shares. We then also investigate how the presence of the resource constraint affects the relative use of trial or simplified procedure in high-severity and low-severity cases.

#### 4.1 The model and solution

Like in the unconstrained model, the objective of the adjudicator is to choose the decision rule, that is, the critical points  $p_{Tj}$  and  $p_{Cj}$  that determine whether the case would be dropped, go to trial, or convicted on spot, separately for each offense type  $j \in \{l, h\}$ . In the version presented here, we only consider interior solutions. The resource constraint implies that the adjudicator has to consider also the total number of cases that are adjudicated through either procedure. For a given  $p_{Tj}$  and  $p_{Cj}$ ,  $F_j(p_{Cj}) - F_j(p_{Tj})$  is the fraction of cases that are resolved at trial, and  $1 - F_j(p_{Cj})$  is the fraction of cases that are convicted without trial.

The objective function of the adjudicator is to minimize the total expected cost of errors<sup>8</sup>

$$\min_{p_{Tj}, p_{Cj}} \sum_{j=l, h} \left[ \int_0^{p_{Tj}} w_{aj} p_j f_j(p_j) dp + \int_{p_{Cj}}^1 w_{cj} (1 - p_j) f_j(p_j) dp \right],$$

subject to the resource constraint

$$R - \sum_{j=l, h} \left[ F_j(p_{Cj}) - F_j(p_{Tj}) \right] c_T + \left[ 1 - F_j(p_{Cj}) \right] c_C = 0.$$

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<sup>8</sup>This formulation is equivalent to the minimization of the sum of the cost of errors and the cost of procedure subject to the resource constraint (which would be a direct extension of the unconstrained problem), because the cost of procedure enter directly the resource constraint. However, this formulation is analytically simpler and the obtained values of  $\lambda$  have a more straightforward interpretation. It also allows studying situations when the adjudicator has an *excessive* budget.

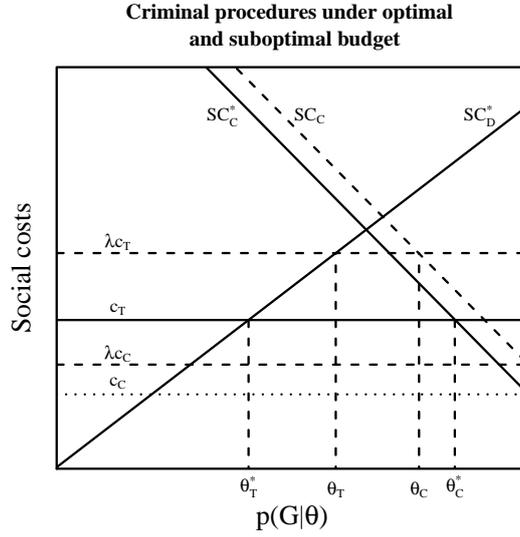


Figure 3:

The first integral expresses the total cost of wrongful acquittals - the cost of acquittal, weighted by the probability that the defendant with evidence  $p$  is actually guilty and the density of  $p$  among all defendants, for defendants with  $p$  below the threshold  $p_{Tj}$ . The second integral is the cost of wrongful convictions, integrated over  $ps$  above the threshold  $p_{Cj}$ .  $R$  denotes the available resources.

The first-order conditions are

$$p_j w_{aj} = \lambda c_T \quad \text{and}$$

$$(1 - p_j w_{cj}) = \lambda (c_T - c_C),$$

for  $j = \{l, h\}$ .

The first-order conditions are nearly identical to the optimality conditions (1) under the unconstrained problem except for the lambda. The Lagrange multiplier has a crucial interpretation here: by what factor are the marginal cost of wrongful conviction and acquittal greater than what they would have been if the adjudicator had the optimal (total cost minimizing) budget.

It is optimal to tolerate a certain level of wrongful acquittals and conviction even in the unconstrained problem. Dropping a case implies an (expected) cost of wrongful acquittal  $p w_a$ . However, the nearest alternative - the trial - is also costly. It therefore pays to drop the cases with the very low inferred probability of guilt until the cost of wrongful acquittal for the marginal

defendant ( $p_j(G|p_{Tj})w_a$ ) are equal to the cost of trial  $c_T$ . Technically,  $\lambda = 1$  in such a situation. In the presence of a binding resource constraint,  $\lambda > 1$ . The adjudicator acts “as if” the cost of the trial were greater than they nominally are, because she simply cannot afford to have that many trials. As a consequence, the cost of wrongful acquittal of the marginal defendant,  $p_j(G|p_{Tj})w_a$  are also greater. Too many defendants are dropped, and too many are convicted without trial, than would be socially optimal. This results into more erroneous verdicts than would be socially optimal. Interpreting  $\lambda$  from this perspective, it denotes the “marginal cost of justice”: it is equal to the marginal cost of wrongful convictions and acquittals due to reducing the criminal procedure budget by one dollar. The cost of the judicial process  $c_C$  and  $c_T$  effectively put a lower bound on the costs of errors that the society optimally chooses to tolerate. a reduction in the available resources pushes the costs of errors that are tolerated further up.

The first order-conditions also imply an important rule for the optimal use of the alternative procedure between the high-severity and low-severity offenses

$$p_h(G|p_{Th})w_{ah} = p_l(G|p_{Tl})w_{al} \quad \text{and} \quad (2)$$

$$[1 - p_h(G|p_{Ch})] w_{ch} = [1 - p_l(G|p_{Cl})] w_{cl}.$$

That is, the cost of error for the marginal defendants must be equalized across offense types.

## 4.2 Predictions

- 1. The probability of a wrongful acquittal of the marginal defendant is lower for high-severity offenses than for low-severity offense, and likewise for the probability of wrongful conviction. (This is implied directly by equation 2 and the fact that  $w_{al} < w_{ah}$ ,  $w_{cl} < w_{ch}$ .)
- 2. A reduction in the available resources increases  $p_{Tj}$  (higher fraction of cases is dropped) and reduces  $p_{Cj}$  (higher fraction of cases is convicted without trial). Figure 3 illustrates.
- 3. A change in any affects the optimal allocation across all types of offenses and all

procedures through the resource constraint. Consider, for example, a reduction in the cost of conviction without trial. In the unconstrained problem, this would, of its own, reduce  $p_{Cj}$  for both offenses (more defendants convicted without trial). This channel of response is analogous to a substitution effect. However, because the cost of one procedure are decreased, more resources are effectively available. This generates an “income effect” whereby the adjudicator can afford to adjudicate more cases through the relatively more expensive but less erroneous trial. The income effect hence also induces a reduction in the fraction of cases that are dropped, and mitigates the increase in the fraction of cases that are convicted without trial. It reduces the overall sum of the cost of errors, even though more errors are committed in cases that were marginally shifted into conviction without trial.

4. An increase in the cost of wrongful conviction for high-severity offenses  $w_{ch}$  causes an increase in the fraction of convictions without trial for low-severity offenses. The argument is analogous: An increase in  $w_{ch}$  produces a direct effect that pushes the adjudicator to reduce the cost of errors, hence shifting the high-severity cases from the conviction without trial to trial. That puts a strain on the resource constraint, and the adjudicator has to “give in” on all remaining margins, including a greater reliance on the conviction without trial for the low-severity offenses.
5. The threshold for conviction without trial for low-severity offenses,  $p_{Cl}$  is more elastic to changes in any parameter than  $p_{Ch}$  (under additional but very weak assumptions), that is for any parameter  $x$

$$\frac{dp_{Cl}/dx}{dp_{Ch}/dx} > 1.$$

[PROOF: to be added.]

### 4.3 Implications for explaining the real-world criminal justice

Plea bargaining is use extensively in the United States to convict even the most serious offenders. In Europe, the alternative procedures are typically confined to low-severity. Our model provides

a useful framework for explaining this difference. If plea bargaining is indeed successful in revealing information about true guilt, then the combined signal (evidence plus confession) is highly informative and the conviction without trial can indeed be used even in very serious cases, as the model predicts. On the other hand, the verdicts under the European penal order and accelerated procedures are based largely on the information assembled by the police and prosecutors. The evidence is therefore less informative about true guilt. The model predicts that the use of the conviction without trial should be low particularly for high-severity offenses.

Nevertheless, the alternative criminal procedures for low-severity offenses proliferated throughout Europe in the recent decades, and the model also offers a useful framework for explaining this phenomenon. The simplified procedure would be used more extensively (lower  $p_{Cl}$ ) if

- $\lambda$  increases. That is, if the budgetary constraint on the criminal justice system became more severe, implementing a cheaper procedure is a rational response.
- The police produces more informative arrests. The adjudicator then faces a more precise signal in the larger fraction of cases and can convict more without trial without incurring higher cost of wrongful conviction.
- A very intriguing explanation is offered by the prediction 3. The alternative procedures could have been adopted for low-severity crimes because the societies became *more* concerned with the cost of wrongful convictions. The growing respect for human rights and justice is captured in the model as increasing costs of wrongful convictions. But it is very plausible that the cost of wrongful conviction for severe crimes (e.g. murder) increased by more (particularly in absolute terms) than the cost of wrongful conviction for a petty crimes such as pickpocketing. A greater fraction of convictions without trial for petty crimes is then an optimal response, despite the fact that it increases the cost of wrongful conviction for such petty crimes. However, if avoiding wrongful convictions for very serious crimes is far more important, the adjudicator needs to shift resources from elsewhere in the system to assure that more of severe crimes are adjudicated at trial.
- The prediction 4 also implies greater sensitivity of low-severity offenses to any shock. The adjudicators and policy makers would hence be more willing to adjust the scope and

rules of the simplified procedures for low-severity offenses as the need arises. The low-severity offenses naturally offer a greater scope for procedural experimentation while the serious offenses are prone to greater procedural stability.

## 5 Conclusions

We provided a general model that captures the key trade-offs in the adjudication of cases via court trials and alternative, cheaper procedures. The model was intentionally institution-free in order to capture the essential economics of the various procedural alternatives. We tend to think that these economic essentials are the first-order factors driving the use of the alternative procedures. We showed that the model provides a useful framework for thinking about broad differences in the criminal justice systems over time and across countries. Also, it provides a “workhorse” for incorporating additional features. For example, building the agency problems and institutional details of particular procedures would provide a useful comparative analysis of how, and under what conditions, the alternative procedures succeed or fail to achieve the optimal criminal justice outcomes.

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